

Samples from teachers' work dairy on ICT Usage 2020-21



Malleswaram Ladies' Association ACADEMY OF HIGHER LEARNING

WORK DAIRY: 2020-21 (EVEN SEMESTER)
NAME OF THE TEACHER: PRAVEEN. K

DAY: Tuesday DATE: 04-05-2021

| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD |
|-----------------|------------|-------------|--------------------------------------|-----------------|
| 3 RD | II B.COM A | PERSONALITY | Syllabus orientated and introduction | Lecture/PPT |
| 12:00-12:45 | | DEVELOPMENT | to Personality Development | |

DAY: Wednesday DATE: 05-5-2021

| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD |
|--------------------------------|-----------|---------------------|---|-----------------|
| 1 st 10:00-10:45 | I B.COM A | Modern Marketing | Syllabus orientated and introduction to the concept of modern marketing | Lecture/PPT |
| 3 rd 12:00-12:45 | I B.COM B | Modern Marketing | Syllabus orientated and introduction to the concept of modern marketing | Lecture/PPT |

DAY: Thursday DATE: 06-05-2021

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| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD |
| 1 st 10:00-10:45 | I B.COM B | Modern Marketing | Discussed marketing concept | Lecture/PPT |
| 2 nd 11:00-11:45 | II BBA | Personality Development | Syllabus orientated and introduction to Personality Development | Lecture/PPT |
| 3 rd 12:00-12:45 | II B.COM B | Personality Development | Syllabus orientated and introduction to Personality Development | Lecture/PPT |

DAY: FRIDAY DATE: 07-05-2021

| FRIDAY | | DATE: 07-05-2021 | | |
|------------|----------------------------|--|--|--|
| CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD | |
| II BBA | CRM | Syllabus orientated and discussed Customer relationship management concept | Lecture/PPT | |
| I B.COM A | Modern Marketing | Meaning, definition key takeaways of marketing | Lecture/PPT | |
| II B.COM A | Personality Development | Meaning and points to develop Personality | Lecture/PPT | |
| II B.COM B | Personality Development | Meaning and points to develop Personality | Lecture/PPT | |
| | I B.COM A | I B.COM A Modern Marketing II B.COM A Personality Development II B.COM B Personality | II BBA CRM Syllabus orientated and discussed Customer relationship management concept I B.COM A Modern Meaning, definition key takeaways of marketing II B.COM A Personality Development Meaning and points to develop Personality II B.COM B Personality Meaning and points to develop | |



| DAY: | DAY: Saturday DATE: 08-0 | | | |
|--------------------------------|--------------------------|---------------------|---|-----------------|
| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD |
| 1 st 10:00-10:45 | II BBA | CRM | Discussed the concept of CRM and | Lecture/PPT |
| 2 nd | I B.COM A | Modern | Meaning. Goal and functions of marketing | Lecture/PPT |
| 11:00-11:45 3 rd | I B.COM B | Marketing Modern | Goal and functions of marketing | Lecture/PPT |
| 12:00-12:45 | | Marketing | | |

| 200 | | | DATE: 10-05-2021 | |
|--------------------------------|-----------|---------------------|------------------------------------|-----------------|
| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD |
| | | | Showed a video on how RM | Lecture/PPT |
| 1st 10:00-10:45 | I B.COM A | Modern Marketing | software works (zoho and saleforce | Lecture/PPT |
| 2 nd 11:00-11:45 | II BBA | CRM | Approaches to Marketing | Lecture/PPT |
| 3 rd 12:00-12:45 | I B.COM B | Modern Marketing | Approaches to Marketing | Lecture/PF1 |

| | | | DATE: 11- | -05-2021 |
|------------------------------|-----------|---------------------|--|-----------------|
| DAY: | Tuesday | - | TOPIC COVERED | TEACHING METHOD |
| PERIOD | CLASS | SUBJECT | TOPIC COVERED | Lecture/PPT |
| 1 st | II BBA | CRM | Discussed Customer service / sales profile | |
| 10:00-10:45 | | 20 down | Recent trends in marketing | Lecture/PPT |
| 2 nd | I B.COM B | Modern Marketing | | - |
| 11:00-11:45 | | Personality | Introduction and Meaning of PD | Lecture/PPT |
| 5 th 2:00-2:45 | II BBA | Development | | |

| | Y: Wednesd | av | DA | ATE: 12-05-202 |
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| | - | SUBJECT | TOPIC COVERED | TEACHING METHOD |
| PERIOD 2nd | II B.COM B | Personality Development | Determinants and benefits of Personality Development | Lecture/PPT |
| 11:00-11:45 3rd 12:00-12:45 | II B.COM | Personality Development | Determinants and benefits of Personality Development | Lecture/PPT |
| 5 th 2:00-2:45 | I B.COM A | Modern Marketing | Discussed Customer Relationship management | Lecture/PPT |
| 2:00-2.43 DA | Y: Thursday | | DATE: 13-05 | -2021 |
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| DAY: Thursday | | | DATE: 13-05-2021 | | |
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| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD | |
| 1st 9:00-9:45 | II BBA | CRM | Discussed Customer loyalty and optimization of customer relationship | Lecture/PPT | |
| 3rd 11:00-11:45 | II B.COM | Personality Development | Quotes on Personality Development | Lecture/PPT | |
| 11.00-11.75 | 10 | - Ветегория | | | |



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| 5 th 2:00-2:45 | I B.COM B | Modern Marketing | Discussed Green Marketing | Lecture/PPT |

DAY: Saturday DATE: 15-05-2021

| DA | i: Saturday | | DATE: 15-05 ESE | THE STATE SAFTHON |
|------------------------------|-------------|--|--------------------------------------|-------------------|
| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD |
| 2nd | II B.COM | Personality | Quotes on Personality Development | Lecture/PPT |
| 11:00-11:45 | В | Development | | Lecture/PPT |
| 12:00-12:45 | I B.COM A | Modern Marketing | Marketing | |
| 4 th 1:00-1:45 | II BBA | Customer Relationship Management | Discussed the success factors of CRM | Lecture/PPT |

DAY: Monday DATE: 17-05-2021

| DAY: | Monday | | The second secon | TEACHING METHOD |
|------------------------------|-----------|---|--|-----------------|
| PERIOD | CLASS | SUBJECT | TOPIC COVERED | Lecture/PPT |
| 1st | I B.COM A | Modern Marketing | Discussed Green Marketing Concept | |
| 10:00-10:45 | | | Discussed Service Level Agreement | Lecture/PPT |
| 2nd 11:00-11:45 | II BBA | Customer Relationship Management | Meaning, concept and components. | |
| | | Approximation of the control of the | Discussed Grey marketing concept, | Lecture/PPT |
| 4 th 1:00-1:45 | I B.COM B | Modern Marketing | meaning, effects and advantages. | |

DAY: Tuesday DATE: 18-05-2021

| DAY: | - | SUBJECT | TOPIC COVERED | TEACHING METHOD |
|------------------------------|-----------|--|---|-----------------|
| PERIOD 1st 10:00-10:45 | II BBA | Customer Relationship Management | Discussed how to create service level agreement | |
| 2nd 11:00-11:45 | I B.COM B | Modern Marketing | Discussed relationship marketing meaning and importance | Lecture/PPT |
| 5 th 2:00-2:45 | II BBA | Personality Development | Discussed self-awareness meaning and importance | Lecture/PPT |

DAY: Wednesday DATE: 19-05-2021

| DAT: | - | | TORIC COVERED | TEACHING METHOD |
|------------------------------|-----------|----------------------------|---|-----------------|
| PERIOD | CLASS | SUBJECT | TOPIC COVERED | |
| 1 ST 9:00-9:45 | I B.COM A | Modern Marketing | Discussed grey marketing meaning, importance, effects and advantages. | Lecture/PPT |
| 2nd 11:00-11:45 | II B.COM | Personality Development | OF POWER CONNECTIVITY | Lecture/PPT |
| 4 th | II B.COM | Personality Development | Discussed self-awareness meaning and importance | Lecture/PPT |



WORK DAIRY :2020-21 (EVEN SEMESTER)

NAME OF THE TEACHER: Rachana B T

DAY: Tuesday

DATE: 18/05/2021

| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD |
|-------------|-------------|---------|--|-------------------|
| 10 to 10.45 | III B Com A | BR | Exceptions to no consideration No contract & Carlill v/s Carbolic smoke ball case law | PPT/video/Lecture |
| 12 to 12.45 | III B Com B | BR | Essentials of valid Acceptance and Consideration | PPT/Lecture |
| 1 to 1.45 | IBBA | CA | Issue of shares-forfeiture of share | Problem Solving |

DAY: Wednesday

DATE: 19/05/2021

| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD |
|-------------|-------------|---------|---|-------------------|
| 9 to 9.45 | IBBA | CA | Issue of shares-forfeiture of share | Problem Solving |
| 10 to 10.45 | III B Com B | BR | Exceptions to no consideration No contract & Carlill v/s Carbolic smoke ball case law | PPT/video/Lecture |
| 1 to 1.45 | II BBA | MA | Turnover Ratios | Problem Solving |

DAY: Thursday

DATE: 20/05/2021

| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD |
|-------------|-------------|---------|--|-------------------|
| 11 to 11.45 | LBBA | CA | Exercise problems- issue of shares | Problem Solving |
| 12 to 12.45 | III B Com A | BR | Capacity of parties – Minor agreements | PPT/video/Lecture |
| 1 to 1.45 | II BBA | MA | Profitability ratios based on sales | Problem Solving |

DAY: Friday

DATE: 11/05/2021

| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD |
|-------------|-------------|---------|--|------------------------|
| 9 to 9.45 | III B Com B | BR | Capacity of parties to the contract – Minor agreements | PPT/video/Lecture |
| 10 to 10.45 | II BBA | MA | Profitability ratios based on investments | Problem Solving |
| 1 to 1.45 | III B Com A | BR | Capacity of parties to the contract—Free consent | PPT/Discussion/Lecture |





WORK DAIRY: 2020-21 (EVEN SEMESTER)

NAME OF THE TEACHER: MS. PINKY SHARMA B

| DAY: MONDAY | WAINE OF THE TEACHER: WIS. PINKT STANTED | DATE: 03/05/2021 |
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| CLACC | CHRICT | TORIC COVERED | TEACHING METHOD |
| | | | Lecture/MS Word |
| II BBA | ED | Introduction and syllabus discussion | Lecture/MS Word |
| III BBA | | | |
| | CLASS II BBA | CLASS SUBJECT II BBA ED | CLASS SUBJECT TOPIC COVERED II BBA ED Introduction and syllabus discussion |

DAY: TUESDAY DATE: 04/05/2021

| DAT: I | UESDAY | | | TEACHING METHOD |
|---------------|---------|---------|--|------------------------|
| PERIOD | CLASS | SUBJECT | TOPIC COVERED | Innt/Discussion |
| 10:00 - 10:45 | II BBA | ED | Introduction to Entrepreneurship | |
| 11:00 - 11:45 | III BBA | IT | Introduction to Income Tax, Meaning, concept and brief history of IT | Lecture/PPT/Discussion |

DAY: THURSDAY

| DAY: TI | HURSDAY | | | TEACHING METHOD |
|---------------|------------|---------|--|------------------------|
| PERIOD | CLASS | SUBJECT | TOPIC COVERED | Lecture/PPT/Discussion |
| 10:00 - 10:45 | III BBA | IT | Legal Trafflework of 11 | Lecture/PPT/Discussion |
| 11:00 - 11:45 | I B. Com A | BOI | Introduction & Synabus discussion | |
| 12:00 - 1:45 | II BBA | FD | Meaning and definition of entrepreneur & enterprise, Functions of entrepreneur | Lecture/PPT/Discussion |

DAY: FRIDAY DATE: 07/05/2021

| DAY: FR | | SUBJECT | TOPIC COVERED | TEACHING METHOD |
|---------------|------------|---------|--|------------------------|
| PERIOD | CLASS | SOBJECT | | Lecture/PPT/Discussion |
| 11:00 - 11:45 | I B. Com B | BOI | Introduction, Meaning, definition of banker, origin of the word bank, Features of bank | |
| 12:00 - 12:45 | III BBA | п | Types of taxes, tax system in India (pre and post implementation of GST) | Lecture/PPT/Discussion |
| 1:00 - 1:45 | I B. Com A | BOI | Introduction, Meaning, definition of banker, origin of the word bank, Features of bank | Lecture/PPT/Discussion |

DAY: SATURDAY DATE: 08/05/2021

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|---------------|------------|---------|---|------------------------|
| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD |
| 10:00 - 10:45 | I B. Com B | BOI | Meaning of customer, definition of customer, relationship between banker and customer. | Lecture/PPT/Discussion |
| 11:00 - 11:45 | II BBA | ED | Difference between entrepreneur, entrepreneurship and enterprise, Qualities of an entrepreneur. | Lecture/PPT/Discussion |



| 12:00 - 12:45 | I B. Com A | BOI | Meaning of customer, definition of customer, relationship between | Lecture/PPT/Discussion |
|---------------|------------|-----|---|------------------------|
| | | | banker and customer. | |

DAY: MONDAY

DATE: 10/05/2021

| DAY: N | IONDAY | DATE: 10/00/ | | |
|---------------|---------|--------------|---|--|
| PERIOD | CLASS | SUBJECT | TOPIC COVERED | TEACHING METHOD Lecture/PPT/Discussion |
| 11:00 - 11:45 | I BBA | ММ | Introduction, Meaning, Definition of Marketing | Lecture/PPT/Discussion Lecture/PPT/Discussion |
| 12:00 - 12:45 | II BBA | ED | Factors influencing entrepreneurship- Psychological, Cultural and Social factors | |
| 1:00 - 1:45 | III BBA | IT | Canons of taxation, Assessee- meaning, definition and types | |



